



Join the leading network  
for heavy industry  
in the Illawarra  
Shoalhaven.

[i3net.com.au](http://i3net.com.au)

**500+**  
CONNECTIONS  
in your first year  
of membership.

# i3net: The Industrial Network for the Illawarra and Shoalhaven

i3net, the Illawarra Innovative Industry Network, is the only dedicated industry network for heavy industry across the Illawarra Shoalhaven region. With more than 110 members and partners representing over 25,000 employees, we connect businesses across manufacturing, engineering, mining, mining services, defence, energy, waste, steel, rail and infrastructure.

Established over 20 years ago, i3net was created to showcase the strength and capability of local industry, foster partnerships and support sustainable growth. From bolts to blast furnaces, from 3D printing to submarines, we connect businesses with the region's exceptional depth of industrial capability.

## What Sets Us Apart

### Genuine Commercial Connections

At every event, we share a full list of attendees, helping you identify key contacts and ensure no opportunity is missed. We facilitate warm introductions, meaningful connections, and provide access to relevant contacts and insights. Members can request introductions to other members, event speakers, or key partners through the i3net team.

### Professional Events That Deliver

Our events are professionally run and consistently well attended. Breakfast events attract over 120 participants, while our flagship Industry Showcase draws more than 250 decision-makers from across industry and government.

### Trusted and Growing

Recent events have featured speakers from leading organisations including BlueScope, MAAS Group Holdings, Ventia, BOC, Port Authority of NSW, Squadron Energy, and Green Gravity. Our events are strongly supported at all levels of government. The Lord Mayor of Wollongong regularly opens our events, and we are proud to have hosted presentations from State Ministers and keynote addresses from Federal Ministers.

The network is vibrant and engaged with year-on-year growth since 2017. Together, we are a powerful industrial resource.

With i3net you never feel alone in your business. Attend an i3net event and see the power of the network in action.



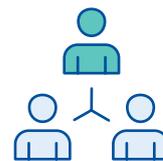
Every i3net event is designed to have the right people in the room, with the balance of the right content and time to connect.

### The Industries that Power Our Region, and our Network

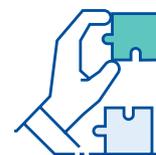
i3net connects businesses across the full depth of the Illawarra and Shoalhaven's industrial capability. Whether you're looking for local suppliers, specialist contractors, or strategic partners, the expertise you need is already inside our network.



**110+**  
MEMBERS



**25,000+**  
EMPLOYEES  
REPRESENTED



**20+**  
YEARS OF IMPACT



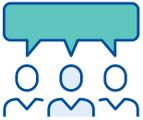
**500+**  
INTRODUCTIONS  
EACH YEAR  
between businesses,  
enabling new partnerships  
and opportunities.

# What Our Members Say

The most valued benefits include:



Quality networking and genuine business connections



Facilitated introductions to key decision-makers



Access to industry insights and supplier opportunities



4.6

## SATISFACTION SCORE

Our members rate i3net highly, with a 4.6 out of 5 satisfaction score.



4.7

## EVENT RATING

Our members don't just attend our events, they rate them among the best industry gatherings in the region.

93%

## RECOMMEND I3NET

to another business in the region.

Here's what our members have to say:

*"The networking opportunities are invaluable."*

*"i3net provides direct access to decision-makers and industry updates."*

*"The most professionally run networking organisation I've been part of."*

*"Energetic leadership, strong connections, and real business outcomes."*

# Ready to Join? Here's How.

1

## Attend an Event

- Experience the network as a paid guest (one-time opportunity).
- You can also skip step one if you're ready to apply now.

2

## Apply to join

- Complete and submit the application form.
- If approved by the Board, you will receive an onboarding email and invoice.
- Once your invoice is paid, you will be welcomed into the network.

3

## The Network

- Attend the events.
- Get attendee lists.
- Request introductions.

## As a member, you will also receive:

- ✓ Access to 110+ industry members representing 25,000+ employees
- ✓ Access to project site visits and business development delegations
- ✓ 120-250 senior decision-makers at every event
- ✓ Access to exclusive industry reports, trends and insights relevant to the heavy industry sector
- ✓ Complete attendee lists so you never miss a connection
- ✓ A platform to share member-to-member offers or collaboration opportunities within the network
- ✓ Direct introductions to potential clients and partners
- ✓ Exclusive project updates and tender opportunities
- ✓ Featured member spotlights in i3net newsletters, social media or the website to raise your business profile
- ✓ Invitations to register for all i3net events at the member rate, including exclusive member-only sessions
- ✓ Invitations to industry-relevant training sessions and workshops
- ✓ New member on-boarding: New members receive facilitated introductions in their first month
- ✓ Eligibility to join the i3net Board or participate in subcommittees
- ✓ The opportunity to participate in i3net's flagship Industry Showcase
- ✓ Permission to use the i3net logo on your marketing and promotional material
- ✓ A company listing on the i3net website
- ✓ Access to the i3net LinkedIn Member Group and exclusive event sponsorship opportunities

# i3net Membership Application



**Registered Company Name:**

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Trading Name:

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ABN / ACN:

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Number of Employees:

Number of Directors:

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Address:

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Email:

Phone:

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Website:

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## Nominated Contact/s for i3net communications

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### CONTACT 1

Name:

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Position:

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Email:

Mobile:

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### CONTACT 2

Name:

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Position:

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Email:

Mobile:

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**Accounts/Payments contact:**

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## Your Company Objectives

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What are your top 3 goals/objectives for your company right now?

1.

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2.

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3.

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Name 2 companies you would like an introduction to?

1.

2.

What is your primary reason for joining i3net?

Annual Turnover:

<\$0.5m     \$0.5 - \$1.5m     \$1.5m - \$5m     \$5m - \$10m     >\$10m

What is your Market Segment (%)

Local     NSW     Australia     Export

Company Overview:

Signed

Date

- Prospective members to fill in form and agree to abide by the i3net code of behaviour
- Application will be assessed by i3net Board for approval
- Applicants will be notified by email if membership is approved and will receive an invoice for membership

Please return Membership Form to [i3net@i3net.com.au](mailto:i3net@i3net.com.au)

At i3net, we provide helpful information and advice through our events, meetings, and on line platforms. However, please note that any information or advice shared, verbally or in writing, by i3net or others, is not legally binding. It is important to consult with professionals or seek legal or other advice for accurate guidance tailored to your specific needs.

# Membership Pricing

All tiers include full access to the i3net network, member benefits and discounted event pricing.

Category	Annual Fee (ex. GST)	Description
Start-Up	\$990	For businesses in their first 2 years of operation
Tier 1	\$1,790	For businesses with turnover up to \$1.5 million
Tier 2	\$3,100	For businesses with turnover above \$1.5 million
Partner	Please see the Partnership Brochure for details	For businesses that support the heavy industry sector

Membership fees can be paid online via credit card or EFT.

## One Membership. Your Whole Team.

Once you're a member, a single membership covers your entire organisation — meaning multiple team members can purchase tickets to attend i3net events at discounted member rates, under one annual fee.

*Memberships are annual. Full membership terms and conditions, including our cancellation policy and code of behaviour, can be requested from [i3net@i3net.com.au](mailto:i3net@i3net.com.au)*

Not sure  
where your  
business sits?

Book a 15-minute  
call to discuss.

[i3net@i3net.com.au](mailto:i3net@i3net.com.au)

# One Introduction Can Change Your Year

For many of our members, a single contract, referral or partnership made through i3net has returned multiples of their annual membership fee. i3net opens doors that cold outreach simply can't.

We facilitate over 500 introductions between businesses every year.

Members who attend consistently tell us i3net is the highest-ROI investment in their business development budget.

"A single introduction through i3net led to a contract that paid for ten years of membership in one go." i3net Member.



# Strong Leadership

i3net is guided by a highly experienced board drawn from across industry, government and education - each member committed to creating real commercial outcomes for our members.

Chair Sam Boardman brings more than 20 years of expertise in engineering, manufacturing and supply chains, ensuring i3net remains focused on the issues that matter most to heavy industry.

CEO Bianca Perry has led i3net since 2017, growing membership year-on-year and strengthening the network's reputation as the region's most connected industry body.

When you join i3net, you're backed by respected leadership that is committed to the region and the success of our members.

**Join a network that's driving the future of industry in Illawarra and Shoalhaven.**

Apply today using the enclosed membership form and take the next step in connecting with the Illawarra and Shoalhaven's most powerful industry network.

## 2026 i3net Board



**Sam Boardman**  
Ventia – Chair



**Craig Morris**  
Leadership Creativity –  
Vice Chair



**David Apolo**  
Apolo Advisory –  
Treasurer



**Tania Jones**  
Green Gravity



**Emma Kilkelly**  
Wollongong  
City Council



**Paul Di Pietro**  
University  
of Wollongong



**Paul Ormerod**  
Soto Consulting  
Engineers



**Craig Johnston**  
Veolia



**Jonathan Pelhem**  
360HR Solutions



**Bianca Perry**  
i3net CEO



**Michelle Christodoulou**  
i3net Manager



## Real Connections. Real Outcomes.

A local engineering consultancy joined i3net looking to diversify beyond their primary client. Within two events, they'd been introduced to three project proponents they hadn't previously had access to — one of which became a significant ongoing contract. They're still members four years later.

A manufacturing business used the i3net Industry Showcase to present their capability to over 250 decision-makers in a single morning. The leads

generated kept their business development pipeline full for the following six months.

These aren't exceptions. They're what happens when the right businesses are consistently put in the same room, with a team actively working to connect them.

This is what 500+ introductions a year looks like in practice.

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## Interested in Becoming a Partner?

While i3net membership is ideal for companies directly involved in heavy industry, our Partnership category is designed for organisations that support the sector, including service providers, consultants, and suppliers.

Partnership offers greater visibility and deeper engagement with our network. Partners receive all standard member benefits, plus additional opportunities such as brand exposure, speaking opportunities, tailored promotion, and strategic collaboration.

If your business is looking to align with and support the region's industrial growth, becoming an i3net Partner is the ideal way to connect, contribute and stand out.



Contact us on [i3net@i3net.com.au](mailto:i3net@i3net.com.au)  
to request a Partner pack.

# Your Questions, Answered

**Q** “How quickly will I see results from membership?”

**A** Most members make valuable connections at their very first event. Many report that a single introduction or contract opportunity more than pays for their annual membership. We facilitate over 500 introductions each year between businesses, and members typically connect with 10-20+ relevant decision-makers within their first quarter.

**Q** “I’m time-poor. Is this worth the investment?”

**A** Everyone is busy, and we understand that. That’s why we only run an event when we have valuable speakers, our breakfast events run early in the day, and we have the right people in the room. With attendee lists provided in advance, you can target key conversations and skip the small talk. Members who can’t attend every event still generate strong commercial outcomes because they receive the post event wrap-up report and other key content.

**Q** “How is i3net different from other networking groups?”

**A** We’re industry-focused and outcome-driven. We showcase real projects and opportunities, not generic presentations. You receive full attendee lists, we actively facilitate introductions behind the scenes, and our events feature actual project proponents and decision-makers. The focus is on real work, not just collecting business cards.

**Q** “What if I don’t know anyone in the network yet?”

**A** That’s exactly why we exist. Our team actively facilitates introductions for new members, and you’ll receive the full attendee list for each event so you can plan who to connect with. You will feel welcomed from your first event.

**Q** “Do I need to join before attending an event?”

**A** You can attend one event as a guest to experience the network firsthand. This lets you see who’s in the room, understand the format, and decide if i3net is the right fit for your business. After your first event, membership is required to attend future events and to access the network and its benefits—including attendee lists, facilitated introductions, member rates and exclusive opportunities.



**Get your questions answered.**

Book a 15-minute call with our team by emailing [i3net@i3net.com.au](mailto:i3net@i3net.com.au)



**Your next opportunity  
is already in our network.**

**Take the first step:**

[View Upcoming Events](#)

**Ready to join?**

[Apply via the online form](#)

**Have questions?**

Book a 15-minute call or ask here:

[i3net@i3net.com.au](mailto:i3net@i3net.com.au)



Stay connected with us on LinkedIn for the latest updates,  
event announcements and member news.