



**Bridge
Project**
Solutions

Capability Statement - Concierge Services

Bridge Project Solutions PIL, trading as BPS and BPS Defence, is an Australian owned sovereign project management service provider to multiple industry sectors including Defence, Energy, Manufacturing, and Infrastructure.

BPS offers Concierge Services for trusted advice and representation, as well as individually tailored and client focused solutions.

The creation of this concierge service will assist in implementing our client's international and domestic business growth strategies.

This service includes an approach based on proven information and data analysis methodology. We understand the necessity of translating strategy into an effective operational environment that supports ongoing engagement and delivery.

"Data and information management, analytics and business intelligence are more than a technology platform; they are about effectively managing and using the information as assets that bring business value to our clients."

Broad Concierge Services includes;

- Networking – introductions, meet and greet (industry, Government departments, industry bodies etc.)
- Market research and industry mapping
- Establishing a domestic and / or international footprint and soundboarding
- Client representation
- Navigating local, state, and federal legislative and regulatory requirements
- Council development application assistance

Other Concierge Services for our clients include, but are not limited to, the following;

- Strategic policy and business case development
- Location analysis and site selection
- Facility lease applications, renewals, and negotiations
- Portfolio management
- Australian Security Clearances – advice, mentoring, coaching
- Provision of industry sector and market insights
- In depth commercial negotiations, structuring, and support
- Creating commercial advantage – opportunity realisation
- Financial assessment (ROI, cost / benefit analysis, cost estimation, modelling, sensitivity analysis)

What is the BPS Concierge Service methodology?

1. Mobilisation – client requirements
2. Initial assessment and business function analysis
3. 'Current State' business functions
4. Establish target or 'Desired State' vision
5. Current State business and IT environment
6. Gap assessment – Current vs Desired States
7. Define roadmap (high level)
8. Prioritise, develop implementation plan
9. Implement and execute concierge plan

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